

Five Pillars of Proactive Fleet Risk Management



Background Screening Discipline

The goal is to prove that hiring decisions were informed by all "reasonably discoverable" information.

- Multi-Level Criminal Search:** Are you conducting searches at the county, state, and federal levels for every candidate?
- Standardized MVR Review:** Is there a documented pre-employment MVR review for every hire?
- Employment & Safety Verification:** Is the driver's prior performance and driving experience verified?
- Drug & Alcohol Compliance:** Is testing consistent with all current regulatory requirements?
- Adverse Action Protocol:** Are there documented procedures for hiring determinations when findings occur?



Driver Qualification File Governance

Files are the operational record of eligibility; even minor gaps can be presented as systemic negligence.

- Employment Application:** Is there a completed application on file for every active driver?
- Medical Certification:** Are current medical cards and certifications documented and tracked?
- Annual MVR Review:** Is the mandatory annual certification and review completed for all drivers?
- Policy Acknowledgments:** Do files contain signed records of all safety policy acknowledgments?
- Consistency Audit:** Are these files maintained with the same rigor across all terminals and locations?



Continuous Monitoring & Behavioral Intervention

Annual reviews leave visibility gaps; continuous monitoring proves active driver oversight.

- Real-Time MVR Alerts:** Does your system flag license suspensions, revocations, or new moving violations as they happen?
- Telematics Integration:** Are you capturing behavioral indicators like harsh braking, speeding, or distraction?
- CSA Monitoring:** Are roadside inspection violations being tracked and reviewed immediately?
- Early Warning Logic:** Is there a system to identify risky patterns before they result in a citation or crash?



Risk Visibility & Data Consolidation

Fragmented data makes it difficult to prioritize intervention; unified scoring creates actionable intelligence.

- Unified Risk Indexing:** Do you synthesize MVR, telematics, CSA, and training data into a single driver profile?
- Trend Visibility:** Can you see if a driver's behavior is improving or deteriorating over time?
- Prioritized Intervention:** Are safety teams directed to focus attention on the highest-risk drivers first?
- Benchmarking:** Are you comparing safety performance across your entire driver population?



Litigation Preparedness

In court, documentation is the central evidence used to establish if a fleet exercised "reasonable care".

- Violation-Triggered Training:** Is targeted remedial training automatically assigned when risk signals occur?
- Documented Coaching:** Are all supervisor coaching sessions and corrective actions logged?
- Retention Policies:** Is there a clear standard for how long safety and monitoring records are kept?
- Incident Response:** Are there pre-established protocols for evidence preservation and internal investigation?
- Executive Accountability:** Is there documented leadership engagement in safety governance and audits?

Strategic Note: Safety culture is demonstrated through consistent operational behavior, not just written policies. If you are monitoring behavior but not documenting a response, it can weaken your ability to demonstrate active supervision in court.